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# EFFECTS OF WORK STRESS ON SERVICE DELIVERY, PRODUCTIVITY, SERVICE QUALITY AND CORPORATE IMAGE IN KENYA DISCIPLINED SERVICES

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## ABSTRACT

The study objective was to identify the effects of work stress on service delivery, productivity, service quality and corporate image in Kenya disciplined services. The study would be useful in the design of effective strategies for reducing job stress that would in turn result in improved job performance among Kenya disciplined services. The study target population included all NYS employees based in all NYS six Stations in Nairobi Kenya. Stratified random sampling was utilized in drawing a representative sample of 111 employees from a population of 557 for the study. Structured questionnaires were administered by obtaining the respondents sentiments regarding the research topic. The researcher used statistical package for Social Scientists (SPSS) data analysis program to help generate statistical analysis further. From the study findings it was very clear that work stress had a significant effect on service delivery, productivity, service quality and corporate image of Kenya disciplined services. Further the study identified that work stress had a positive and significant effect on organizational performance, the researcher found that 50.5% of staff was exposed to stress arising from excessive work pressure also record negative concentration of work; 2.97% of staff who suffer stress triggered by frequent abuse by supervisors had their concentration of work impaired. Also 58.1% of staff who were exposed to frequent run-ins with supervisors experienced impaired creativity. Adequate job control enhanced work creativity as posited by 59.2% of participating NYS staff. Findings also supported that staff exposure to sexual harassment in the office impacted negatively on creativity. In conclusion, NYS staff were largely exposed to stress arising from quantitative and qualitative work overload working during odd hours, over enrolment of students in various courses, working under strict deadlines; inadequate reward system(pay/promotion/recognition);" unnecessary" and frequent transfers especially to hardship areas; inadequate tools and equipment, bullying by senior officers( harassment, degradation, humiliation, shame, intimidation, coercion and threats of transfers); unclear task definition, guidelines, scheduling and job definition; lack of training opportunities irrelevant training not matched to skill requirements ; poor placements( role not matched to competence); poor working relation (lack of staff cooperation, arguments and quarrels); and unsupportive working environment from both coworker and supervisors in that order. The study findings recommended that NYS has to realign its vision, mission and long-term objective for the challenges of becoming a premier disciplined Service will be reflected on the quality of service delivery, corporate image, staff productivity and efficiency in service delivery.

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### INTRODUCTION

According to (Managing stress at work: Discussion document, United Kingdom Health and Safety commission, London, (1999) Stress "is the reaction people have due to excessive pressures or other types of demand placed on them." In the Kenya Disciplined services, officers operating under severe and chronic stress may well be at greater risk of error, accidents and over-reaction that can compromise their performance, jeopardize public safety and pose significant liability costs to the organization. However, disciple officers are rarely provided with effective stress management strategies to help alleviate these problems. In disciplined organizations, officers with high job demands describe themselves as "working very fast" "working very hard" and not "having enough time to get the job done." Officers with little workplace control describe themselves as lacking the ability and/or authority to make decisions or impact on their job. The result of job stress is clearly detrimental to both organizational and individuals. In Kenya however, the economic costs of job stress, including absenteeism and lost productivity, are difficult to estimate but could be as high as several billion shillings per year. There are several stressors in the Kenya Disciplined Services. Bullying, work or the fear of losing the job are all examples of stressors. Although work overload in Kenya and specifically in Kenya Disciplined Services is not necessarily as high as in the Western countries or Asia, nevertheless, stress at the workplace implicate far- reaching consequences on officers and the organization. In Kenya Disciplined Services, it is common for senior officers to command their juniors to use "initiative" whenever the latter are faced with challenging task which has deadlines yet the former do not issue any guidelines at all. This boards on of supportive supervision. Supportive supervision occurs when employees have high quality relationships with their supervisors. Supportive supervisors provide guidance and display confidence in their juniors. By effects of stress by helping officers focus the work at the hand and giving them confidence to perform their jobs. For instance, when work is moderate and positive related to performance, officers with high quality relationships with their supervisors should experience heightened motivation, task focus and performance. Conversely, supportive supervision will reduce the distracting nature of home stress, shift attention back to work and weaken the negative relationship between home stress and performance.

Work in the disciplined services is often regarded as an extreme stressful occupation, and officers typically suffer a variety of stress effects, trickling down on their ability to perform their duties effectively and satisfactorily (Rollin and Mike Atkinson,1999). It has also been argued in the management ranks of the different Kenya Disciplined Services that particular attention be given to occupational stress in Kenya Police, Administration Police and the NYS as its potential negative consequences affect society in more direct and critical ways than stress in most other occupations. Employee stress is there a significant bottom line issue that impacts on an organizations performance capacity. It cannot be ignored by any employer wishing to stay competitive in today marketplace as stress-free working environment creates a situation that is conductive for optimal work performance that in effect improves organizational performance.

It was therefore desirable to survey the impact of work stress on the staff performance In the Kenya Disciplined Services and suggest a cost effective stress management strategy for the organizations.

#### **Objective of the Study**

The objective of the study was to investigate the effects of work stress on service delivery, productivity, service quality and corporate image in Kenya Disciplined Services

#### **RELATED LITERATURE**

#### Job Stress in Organization

Work stress is an imbalance between the levels of demand placed upon staff and their capability to meet those demands. This therefore is as a result of job stressors that are mostly known as conditions or situation at work that requires an adaptive response of an employee. According to Spector (1996) Job control is the extent to which employees are able to make own decisions about their work. This includes issues such as when, how,

where to work and what tasks to do. Defrank and Ivanicevich (1998), argues that if an organization does not handle the implementation of transformation change programmes such as downsizing. cost reduction, delayering or outsourcing effectively, then increased distress can be the consequence.

That could be because those changes are made without the involvement of the employees, who have to cope with the new circumstances without being briefed sufficiently prior to the implementation. In this setting, the role of employees becomes secondary to technology and competitiveness, which leads to frustration because of a feeling of being overburdened. The effective management of diversity provides many advantages to organizations in terms of achieving synergy effects through creative inputs from different (cultural) backgrounds.

Nonetheless, if diversity is not managed effectively it may lead to interpersonal stress, competition among different groups tor attention and resources, and decreased interaction because of the perceived need for political correctness in speech, interaction and recognition (Defrank and Ivanicevich, Aug 1998). Therefore "diversity stress" reflects the occurring feelings of ambiguity and uncertainty. They arise when an employee does not have the personal resources to both understand and to respond appropriately in a multicultural situation. The diversity stress often results from differences beliefs and values. Moreover, these kind of stress is often the direct of result of unfair behavior of managers and colleagues towards people of different gender, race, color or origin.

Work stress can also be based on conflict or tension with co-workers and supervisors and can involve arguments, nervousness, strain, and tension. Tepas and Price (2001) says that stress can be viewed as, "...an agent, circumstance, situation, or variable that disturbs the 'normal' functioning of an individual". Defrank and Ivanicevich (998), view stress as an adaptive response, moderated by individual differences, that 15 a consequence of any action, situation or event that places special demands on a person.

Cranewell-ward (1995), perceives work stress as an imbalance between the level of demand placed upon staff and their capability to meet those demands. This definition contains four important features: it refers to a reaction to a situation, not the Situation itself (the latter often called stressor), it emphasise the individual nature of stress, since the perception of stressors differs from person to person; it is "special", since only significant or unusual situations can be said to produce stress; and asserts the individual capability of coping with the amount of stress.

Stress pressure can result in eustress; 11 it 1s neither too much nor too high but just right for the employee. Corbridge and Pilbeam (1998), asserts that this optimal amount of stress placed upon an individual lead to a high performance of an individual as a consequence of feeling challenged but not overburdened.

Officers operating under severe and chronic stress may well be at greater risk of error, accidents and overreaction that can compromise their performance, jeopardize public safety and pose and significant liability costs to the organization (Rollin and Mike Atkinson 1999)

Cooper (1998), Conceptualizes that changes and dynamisms n the nature of work imposes more pressures on employees. In order that staff may be happy., motivated, achieve expected results and perform exemplarily in their work, they must be fit for the work, not to do too much of it and must have a sense of it.

Galinsky et al (2001) asserts that women feel more job stress than men. While men work longer hours, take less vacation time, and tend to have jobs with characteristics leading to more stress, women report having more demanding jobs. They are interrupted more frequently while working8 and have too many tasks to do at the same time.

Cox et al (2000) 1dentity ten stressful characteristics of work, which are divided into two groups: "content of work" and "context of work". "Content of work" refers to the following classes of stressors, work-environment and work equipment; task design, workload/work-pace and work schedule. "Context of work" is

made up of stressors such as organizational culture and function, role in organizations, career development, decision latitude and control, homework interface, and interpersonal relationships at work. Interpersonal relationships encompass negative interactions with others in the workplace.

Other studies have shown that shift schedules that disrupt normal sleep patterns and social life, authoritarian management styles, poor interpersonal relationships with supervisors, interdepartmental politics, lack of adequate planning and resources, lack of promotion and transfer opportunities, excessive paperwork, lack of autonomy in performing duties and lack or recognition tor work accomplishments are among the organizational stressors faced by members of the disciplined services (Brown and Campbell, 1994).

Doby and Caplan (1995) holds the view that excessive levels of work stress often result from inadequate feedback regarding performance, lack of training, lack of control, and lack of meaningfulness or knowledge of how the individual contributes to the organization's goals

Guppy and Rick (1996) conceptualized that stress can be caused by work overload, under employment, role conflict, and role ambiguity.

## LITERATURE REVIEW

#### Job Stressors

## Roles

The work role can be a potential stressor (CUP A, 2003). Person-role conflict occurs when there is a mismatch between the core values of the person and the behaviours expected of that person in the role. Role expectation conflicts exists when some behaviours expected of the role occupant are difficult for the person holding that role to enact. Multiple role sender conflict occurs when a person is expected to fill different roles at the same time, even when expectations of these roles conflicts. Inter-role conflict occurs when a person has multiple roles to play and role demands as such that it is difficult to perform well in each one. A common inter-role conflict is that between employee/ group member and spouse and parent. Each of these roles demands time and energy. Sometimes there is not enough of either to satisfy the requirements of both roles.

Role overload occurs when occurs when the Individual either tries to do too much or is given to much that can be coped with. Measure of overload are empirically linked to assessment of stress (Posig and Kickul,2003). High level working hours corresponds with a high quantitative workload; the amount of work a person has to do. A heavy level quantitative workload means the employee has too much to do. Qualitative workload is the difficulty of work in relation to an employee's capabilities. A heavy of qualitative workload means that a person is not able to do the jobs tasks because they are too difficult for him or her.

According to Spector (1996), role ambiguity is the extent to which employees are unclear about what their job functions and responsibilities are. This stressor would be experienced t an employee has been put in charge of a different task but has been given no instructions, directions or even no appropriate training. Role ambiguity can also create stress. The person in the job role is subject to role ambiguity when it is unclear what job duties are most important, which deadlines are most critical or, in some cases, which demands to attend to from two different bosses. Also, progress on the job or in a training program is sometimes not evaluated on a regular basis. This can cause employees or trainees to feel unsure about their performance.

#### Interpersonal Relations

Poor interpersonal relations in the workplace are consistently identified as source of stress. That is, in order to win favor with, or avoid being a victim of, an abusive supervisor, coworkers may harass, exclude, or engage in "mobbing' (Schuster, 1996) coworkers.

The quality of leadership is a critical factor relative to the stress of the organization. If leaders' in an organization are viewed by the juniors as incompetent, unethical, non-strategic, unapproachable, and unfair;

not having reasonable expectations; not clearly communicating their vision and directions, then the junior staff will experience stress. True leadership does not come from the position held but rather from creating a vision, setting an example, and inviting participation. As noted by Kouzes and Posner (1995) in *The Leadership Challenge*, "Leaders don't command and control; they serve and support". Leaders can create stress if employees do not think they nave the good ot the institution and its people in their minds and in their minds hearts.

Poor leadership also has been associated with increased levels of work stress (Offerman and Hellmann, 1996). Ashforth (1997) found that when abusive supervisors used non contingent punishment, employees felt a sense of helplessness, alienated and consequently stressed from work.

Generally, employees who perceive their supervisors to be abusive experience low levels of job satisfaction, low level of effective commitment and physiological distress (Tepperr,2000). The critical analysis here that poor leaders contribute to the experience of stress among their employees in two main ways. First, poor leadership by itself is likely a source of stress for the individuals who report to them. Additionally, poor leaders are likely to create a work environment that is rife with other work stressors such as lack of control and heavy workloads. Taken together, these points suggest that leadership has a persuasive effect on stress and wellbeing in the workplace.

## Career Concerns

Career-related factors such as job insecurity, fear of job obsolesce, under- and over promotion, and, more generally, concerns about career development have been identified as stressful. Siegrist (1996) proposed the effort –reward imbalance model that essentially suggest that stress results when rewards are not consistent with efforts in work environments. In this view, efforts are described as strivings for the individual to meet demands and obligations of the job. Rewards are conceptualized as encompassing financial rewards, esteem rewards and careers rewards, including job security. He does, however, involve an individual variable, over commitment to explain potential discrepancies. That is, individuals who are over committed to their work may maintain a high effort, low-reward environment. Eventually, however, this condition will result in stress.

Elements of the job's design may affect only one person and not the work group as a whole. Career progress can also create stress. For example, under-promotion, the feeling of being unduly delayed in career progress, is a common source of stress. On the other hand, over promotion can also cause stress. When a person is promoted too quickly into a job for which he or she 1s unready or under qualified, that person may feel that failure is imminent and may even fear losing the job (CUPA, 2003). In general, lack of job satisfaction is a significant harbinger of stress, whereas satisfaction with one's job and career can be an antidote to stress (Terry et al, 1995).

#### Work Scheduling

Working rotating shifts or permanent night works results in a disruption of physiological circadian rhythms as well as disrupted social activities and has been identified as work related stressors. For example, employees who work nights and overtime report that this affects their mental and physical health resulting in stress (Ettner and Grzywacz,2001).

#### Job Content Control

There is ow substantial evidence that job characteristics such as skill use, skill variety and autonomy are associated with stress (Parker and Wall, 1998). A growing body of scholars have confirmed repeatedly the convincing relationship between job control and non-stress and lack of job control and stress (Bosma et al, 1998).

#### Workplace Violence

The relationship between bullying and stress is frequently with models of stress introduced to make sense of the problem (Einarsen, 1996). In this respect bullying is considered a variant or subset of severe work place

stress (Niedl,1995). In line with such an approach, the antecedents of bullying have frequently been sought amongst traditional stressors such as role conflict, lack of control, and work overload. Exposure to workplace bullying has been found to be associated with high levels of stress. (Quine,1999).

Bullying is persistent, offensive, abusive, intimidating or insulting behavior abuse of power or unfair penal sanctions which makes the recipient feel upset, threated, humiliated or vulnerable which undermines their self-confidence and which may cause them to suffer stress (http//www.sucessunlimited.co.uk). The results in strong feelings of fear, shame, embarrassment and guilt, which are encouraged by the bully, who is usually the superior of the person being bullied. According to Tim fields (1996), continuously bullying can lead to stress which can compromise on service delivery and lower performance of the employees. Sexual harassment has been identified also as a workplaces stressor (Schneider et al, 2000).

Organizational impacts of work stress are lowered morale, decreased work quality and productivity, and increased employee turnover and poor corporate image. These causes of stress will be assessed on how they affect the performance of the employees of the Kenya Disciplined Services in terms of efficiency, increased work output which further reflect in quality of service delivery and the corporate image of the organization. The causes of stress will constitute, independent variables while the reflective effect of stress among employees on their performance will be the response variables. The employee performance will affect the organizational performance.

#### **Impact of Work Stress on Performance**

The oldest work stress-performance model is based on the Yerkes-Dodson Law, which suggested an inverted – U shaped relationship. That is, for low to moderate levels of stress, the relationship with performance is positive, but for moderate to high levels of stress, the relationship between with performance is negative (Richardson, 1995). There is an optimal point at which stress increases performance, with either too much stress associated with decreased performance. The right combination of intensity and duration of stress leads to optimal performance.

Nonetheless staff responds to stress in different ways, which can directly affect their work performance (Cranewell Ward, 199D). while experiencing massive stress, employees are likely to have difficulties concentrating, become forgetful, be less rational and think less clearly indecisiveness and making wrong decisions are the consequence. Behaviorally, overstressed employees have difficulties working effectively and become obsessive about trivia. Consequently, they miss important deadlines and tend to smoke and drink. The latter impairs efficiency and performance. Under stress, managers resort to experience and what has worked in the past rather than using their judgments, which is far less likely to be successful. Furthermore, managers becoming distressed may act and lead unduly aggressively or irritably.

The impacts of stress on staff whether triggered by work or social problems eventually lead to reduced employee performance at work epitomized by increased sickness, low morale, low commitment and absenteeism (Cole, 2000)

The negative physiological and psychological effects of stress may also cause work performance to deteriorate, leading to reduced efficiency and motivation in performing job duties, poor morale, excessive absenteeism and premature retirement. Work in the disciplined services often places excessive absenteeism and premature retirement. Work in disciplined services often places officers in situations where reaction, speed, coordination and the capacity to make rapid decisions and accurate judgments under pressure 15 Critical, and inefficient mental and emotional responses and accurate judgments u stress can significantly impair these abilities (Amsten1998)

Excess stress, or distress, results in lowered individual and organizational performance, with both production and quality suffering (Nelson and Quick, 1996).

Individuals who are experiencing high levels of occupational stress may become irritable and exhibit antisocial behaviors that will tend to alienate their friends, family members, and co- workers thereby affecting their performance negatively (Mack et al, 1997).

It appears that most of the total costs resulting from stress are often unlikely to be borne by the individual organization, but instead to become 'externalized, in other words distributed among the employees (Levi and Lunde-Jensen, 1995).

Cooper et al (1996) suggest that among typical outcomes of stress are a reduction in j satisfaction resulting in poor productivity and low performance.

Common effects of exposure to stressors are poor concentration and diminishing self-confidence (Brady, 1999) which affect work-productivity (Warshaw and Messite, 1996). This ultimately affect impact negatively on employees' productivity and consequently on organization performance.

Stress arising from sexual harassment for example manifest itself in 'cognitive distraction' or loss of concentration (Barling et al, 1996), interfering with judgment which in effect lowers individual productivity.

Cooper et al (1996) focus on the following well known and well documented outcomes frequently associated with experience of stress: greater sickness, absenteeism, impaired performance and productivity, and higher turnover rates.

Lower job-satisfaction and organizational commitment are other likely outcomes of stress which Lower would affect organization performance negatively (Barling, 1996).

Cooper et al, (1996) assess the cost of stress to the organization with response to absenteeism, replacement costs in connection with labor turnover (recruitment, training and development costs), reduced performance productivity (lack of added value to product and service) and loss of public goodwill and reputation (corporate image)

Work turnover is expensive as excessive employee turnover is often cited as a key barrier to high quality service. Turnover reduces the productivity of an entire work unit/team, particularly as a result of uncompensated extra workloads, the stress and tension caused by turnover and, as a result of, the decline in corporate image. Indirect costs include variables such as the loss in organizational knowledge and skills, reduced corporate growth through lower productivity and the impact on organizational commitment that frequent turnover can have among the negative impact on organizational commitment that frequent turnover can have among the organization. These indirect costs can often be greater than the direct costs of turnover.

Poor job performance may appear as yet another Consequence of organizational stress, thereby reducing productivity. In some cases, the stress arises from a lack of confidence in supervisory

staff. The lack of confidence may come about because of general organizational uncertainty or combination of little no supervisory training, lack of communication skills, or uncertainty lack of openness and trust. High levels of stress, let unchecked, have been shown to lead to increases in absenteeism and staff turnover (Cooper and Cartwright, 1994).

Suffering from the effects of stress for a period of time exposes an employee to a burnout. A son suffering from a burnout is emotionally exhausted and has low work motivation: being depressed about work and having little energy and enthusiasm for the job (Spector, 1996)

Creativity is the production of 1deas, products, or procedures that are novel or original and potentially relevant for or useful to the organization (Lubart, 1996). It often involves gathering information from multiple sources, recognizing unusual connections between elements of a problem or situation, and combining them into a practical and useful product.

Creativity is particularly important for service sector employees because providing novel services, integrating customer preferences with knowledge of constraints, and making innovative suggestions for improving internal procedures are critical customer satisfaction and effective service delivery (Cummings and Oldham, 1991). In NYS it involves novelty in training techniques, helping trainees adapt to the requirements and the training environment and mat and about ways to improve training quality and the general creative suggestions to co-workers and procedures and operations. The argument is that stress will negatively affect creative behavior or sons. First., although the increased focus caused by stress can improve creative behaviours , the narrowing of attention can reduce ability to recognize alternative and can prevent them from integrating diverse sources of information into novel outcomes. Second, although institutional rewards and constraints reinforce aspects of performance, discretionary behavior such as creativity is often not included in employee job descriptions or expectations.

A Supportive environment can alleviate the negative effects of stress on performance such as productivity (Amabile et al, 1996). Supportive supervisors are non-controlling, display confidence in their employees, and treat them as loyal and trustworthy. This reduces negative effects of stress on creativity by counteracting feelings of nervousness and tension. By communicating trust and support, supervisors may facilitate employee creativity, even under stressful conditions. This would allow employees to maintain the flexibility, autonomy, divergent thinking, and risk-taking characteristics of creative performance even when work stress is present.

#### **Stress Management programmes**

Organizations have adopted various researched strategies to manage stress. In 1996, Cooper et al came up with three strategies for stress management in organizations: primary prevention (stressor reduction), secondary prevention (stress management) and tertiary prevention (employee assistance programmes or workplace counselling).

Primary prevention is about modifying or eliminating the sources of stress inherent in the working environment. This strategy focuses on adapting the environment to fit the individual as far as possible. Elkin and Kosch (1990) suggested some useful strategies to reduce or eliminate workplace stressors. When an alarming amount of stress has been diagnosed within the company, designing the tasks and the working environment should be the first step to be taken. That is because work overload is often the result of poor organized work and merely specified tasks, defining tasks with help of specific job descriptions will help to distribute the workload in a fair and feasible way.

Additionally, the delegation to work should be encouraged and the workloads of each individual can be varied. It Is so helpful to rotate people on assignments. Furthermore, acting on stressors includes the provision of training and development opportunities to enhance individual job skills. Another way of primary prevention lies in educating managers to recognize distress and to respond in an appropriate way. Redesigning the work environment includes the evaluation of the physical work environment, aiming to match personal expectations and needs. Another useful statement to eliminate stressors is to establish flexible working schedules, in which options are available regarding starting and ending times, working hours per day, number of days worked per week and so on. This Will enable an employee to work when there are lots to do, and to Work is in times of low work requirements. Establishing fair employment policies is yet another approach to lessen distress. This includes agreements on working hours or granting appropriate wages in form of performance related payment or honoring working of overtime through additional payments. Recruiting and selecting the right persons for a vacant job also comes under primary prevention. Employing workers with the required skills helps to avoid organizations and employees to face situations where a person is simply not capable of fulfilling a task

because it is too difficult for him/her. This ties directly into the need for elaborate training programs. Management must understand that the changing working environment requires change in employee's skills. Here, training means not merely the learning of new technologies but also the improvement of decision-making skills, increasing awareness of effective team interaction and the development of communication skills. Such programmes can reduce stress and lead to employee satisfaction thus impacting positively on their performance.

Secondary prevention is concerned with the prompt detection and management of experience stress by increasing awareness and improving the stress management skills of an employee through training and educative activities. It focuses on stress education and stress management.

According to Cohen (1997), a stress management programme should include: identifying and helping identify symptoms of distress, developing clear and measurable goals, focusing on necessary kills to be acquired as well as personal and attitudinal development, communicating with employees about job Stressors, Job strains and the benefits of stress management programs aid finally developing 1ndividualised and topic specific programmes to meet the needs of the employees. Symptoms or distress are explained to employees to achieve the awareness that there could be a stress problem within the organization or for the individual. Additionally, 1t develops self-awareness and provides individuals with a number of basic relaxation techniques. It includes time management courses or assertiveness training as well as the development of cognitive coping skills. Managing stress could cover areas such as simplifying daily routines, cutting clutters or taking regular breaks from repetitive work (Cohen, 1997)

Tertiary prevention is s about the treatment, rehabilitation and recovery process of those or are suffering from serious ill health as a result of stress. Interventions at this level typically involve counseling services for employees in the workplace. Such services are either provided by in-house counselors or outside agencies in form of Assistance Programmes (EAP). In Kenya, the development of EAP has not found ground though a number been developed in the last few years (example of Peak Performance Consultants who offer in house training on stress management). The idea behind EAP is to enable employees to talk through work-related problems with a counselor. The latter offers a safety valve to relieve stress and enhance productivity (Midgley, 1997J.

Whereas there is considerable activity at the secondary and tertiary level, primary preventions are quite rare in Kenya (Peak performance Consultants). Reason for this is, that it is considered less disruptive to change extensive organizational development programmes. Overall, interventions at the individual level can make a difference temporarily reducing experienced stress. According to Reynolds (1993) at the outcome of stress management training is a modest improvement in self-reported symptoms psychological indices to strain, but little or no change in job satisfaction (Cooper, 1998)

Moreover, counseling is useful in treating and rehabilitating distressed employees, but as they are key to reenter the same Job/work environment as dissatisfied and no more committed as before employees are entering a vicious circle.

According to Corbridge and Pilbeam (1998), the reason for an expressly stated stress policy in an organization lies in focusing managerial attention on reducing direct and indirect cost of stress.

## **RESEARCH FINDINGS**

#### **Impact of Work Stress on Performance**

The study therefore indicates that the adverse effects of stress on staff creativity affects 57% and that concentration is reduced among 52.3 of the staff. Staff productivity and commitment to the organization as a result of stress are both reported in 51.4% of the staff. The findings raise alarm, as whenever staff concentration suffers, they become forgetful, be less rational and think less clearly. Indecisiveness, missing of

important deadlines and making Wrong decisions are the consequences. These are likely to impair efficiency and performance. Findings on creativity imply that staff ability to generate novel and original ideas, products, and procedures is impaired resulting in ineffective service delivery.

## Impact or work stress on staff performance

While looking at the Impact or work stress on staff performance the study showed that 63.6% of the staff are of the opinion that their stress experience impairs the Organization's ability to deliver quality services while 53.3% say that stress impacts negatively on the organization's corporate image. Also, 50.9% hold the view that stress impairs completion of work targets within specified dates. Organization's efficiency in service delivery is negatively affected by work stress as confirmed by 46.7% of the participating study respondents. The findings point to the implication that organization performance is affected negatively by stress experienced by the staff.

## Impact of Specific Work Stressors on Organization Performance

On the basis of the x values (7.565, 8.576) and  $x^2$  significance (0.023, 0.014) respectively with 2 degrees of freedom at 95% confidence level, work pressure and abusive supervisors significantly impact on staff concentration at work as presented in table 4.15. The chi-square tests are explicitly explained in contingency above.

## Impact of work stress on concentration at work

The study indicated that 50.4% of staff are exposed to stress arising from excessive work pressure also recorded negative concentration at work. Reduced staff concentration impairs their ability to effectively coordinate their work roles and performance suffers us a result.

## Impact of work pressure on staff concentration at work

Lastly the study findings indicated that 2.9% of staff who suffer stress triggered by frequent abuse by supervisors had their concentration at work impaired. The interpretation is that the impact of abusive supervisor triggered stress on staff work concentration is minimal.

The implication on why staff at Nairobi Holding Unit experience the highest level of qualitative work overload compared to their counterparts at NYS Institute of Business Studies is that the staff have been well placed in their jobs and roles have been matched with skills, knowledge and experience. Majority of staff at Nairobi Holding Unit have not been rightly placed.

Majority of staff promotions at Mechanical and Transport Branch have not been based on merit and fairness followed by Nairobi Holding Unit and NYS Driving School. However, the number of unmerited promotions at NYS Engineering Institute and NYS Headquarters are minimal. Rare cases of unmerited promotions at NYS are observed. The danger of unmerited promotions is that of increased role related stress, as staff competence to deliver responsibilities were inadequate.

Implication of the findings on excessive work pressure is that in most departments in the Service, work scheduling is minimal. The findings on qualitative work overload and role ambiguity point to the fact that staff hold the necessary knowledge, skills and experience and the staff have been adequately given instructions, directions and even appropriate training.

Staff working relationships are cordial and are likely to minimize stress, boost star morale and satisfaction and thus their performance that will trickle down to that of the organization.

Supervisors' failure to effectively communicate organization's vision and mission to staff is however expected to counter effect this development as the teams are not inspired to meet performance aligned in the strategic objectives drawn on the guiding principles of the organization's core values, vision and mission.

Staffs are over committed to their work and have attempted to maintain a high effort in low-reward environment. This eventually results in stress that is likely to impact negatively on the organization's performance. Career progress concerns raised (under promotion and the lack of career progress guidelines) are also expected to create stress.

Findings on work scheduling point to the fact that relatively low percentage of staff are exposed to stress triggered by working rotating shifts or permanent night work. Adequate staff job control by majority of staff is likely to result in non-stress while less job autonomy is likely to trigger the reverse-stress.

Low levels of persistent, offensive, abusive, intimidating, insulting behavior, abuse of power and unfair penal sanctions by supervisors is likely to reflect on enhanced staff self-confidence and which may reduce the chances of stress. This is likely to enhance staff service delivery capacity and performance for enhanced organization performance.

Qualitative data analysis indicates that NYS staff are largely exposed to stress arising from quantitative and qualitative work overload (working during odd hours, over-enrolment of students in various courses, working under strict deadline); inadequate reward system (pay/ promotion/ recognition); "unnecessary" and frequent transfers especially to hardship areas; inadequate tools and equipment; bullying by seniors (harassment, degradation, humiliation, shame, intimidation, coercion and threats of transfers); unclear task definition; lack of training opportunities/ irrelevant training not matched to skills requirements; poor placement (role not matched to competence); poor working relation (lack of staff cooperation, arguments and quarrels); and unsupportive working environment from both coworkers and supervisors in that order. Staff stress coping strategies indicate that NYS has not currently adopted any stress management programme. The staff use their personal initiatives which include: cultivating cordial working relationships with supervisor and coworkers; spiritual intervention (meditation); social support form friends, family and colleagues; recreation (sports, gymnastics, games and exercise); leisure (singing, music, crossword puzzle, watching movies and TV); private counseling services; good dieting; proper time management (meeting targets and schedules, priority to assignments first, following strict work schedules); positive work attitude (inculcating patience, tolerance and hope); mastery of procedures and processes; delegation of duties; mutual respect for all; and withdrawal mechanisms (breaks and off duty).

### CONCLUSION AND RECOMMENDATION

Overall low staffing levels in the Service indicate that staff are more likely to experience stress arising from high level of working hours thus with a high quantitative workload. Good communication process in the Service points to a system that fosters interdepartmental and vertical communication. The study aimed at looking at the effect of work stress on the service delivery, productivity, service quality and corporate image of the Kenya disciplined services. From the findings it was evident that work stress has a great effect on the service delivery, productivity, service quality and effect on quality image of Kenya discipline services k is encouraged through staff appraisal systems for this ensures that staff are sure about their performance thus reducing any chances of stress arising thereon. Findings on the impact of stress on staff creativity raise an alarm as staff concentration suffers; they become forgetful, less rational and think less clearly. Indecisiveness, missing of important deadlines and making wrong decisions are the consequence. These are likely to impair efficiency and performance. Staff ability to generate novel and original ideas, products, and procedures is impaired resulting in ineffective service delivery. Organization performance is affected negatively by stress experienced by the staff.

The impact of abusive supervisor triggered stress on staff work concentration is minimal. Also, high levels of qualitative work overload and poor worker-supervisor relationship results in reduced creativity. Adequate job control widens the scope of skill utility, variety and autonomy thereby creating an environment that enhances creativity and novelty of ideas. Though minimal, sexual harassment results in strong feelings of fear, shame;

embarrassment and guilt, which divert attention from work to personal issues, thus reduced creativity in the Service. Low work pressure ensures that a staff plans and coordinates responsibility well thus enhanced productivity. Jobs that encourage learning improve staff knowledge, skills and competence in delivering role responsibilities thus reducing the chances of being rendered redundant resulting in low job insecurity thus shifting the efforts to peak productivity. Unsafe working environment reduces staff commitment to the organization resulting in poor performance as staff attention to organization's vision, mission and core values in delivery of service are distracted. Staffs who are exposed to high qualitative work overload result in negative organization's corporate image while staff who experience stress as a result of working with nonsupportive supervisors impact negatively on the organization's corporate image. Also, low levels of work pressure enhance organization's efficiency in service delivery. Employees that are under no pressure to deliver task results can plan schedules procedurally and are therefore more likely to be more organized, focused and likely to perform duties diligently thus organization's efficiency in service delivery. Employees with low job control are likely to be less motivated to efficiently perform duties, as there is a likelihood that in such environments, the superiors take all the credit. This also reflects on low levels of duty delegation. Staff exposure to high quantitative work overload affects the organization's ability to offer quality service. The overall conclusion is that NYS staff are largely exposed to stress arising from quantitative and qualitative work overload (working during odd hours, over-enrolment of students in various courses, working under strict deadline); inadequate reward system (pay/ promotion/ recognition); "unnecessary" and frequent transfers especially to hardship areas; inadequate tools and equipment; bullying by seniors (harassment, degradation, humiliation, shame, intimidation, coercion and threats of transfers); unclear task definition, guidelines, scheduling and job definition; lack of training opportunities/ irrelevant training not matched to skill requirements; poor placement (role not matched to competence); poor working relation (lack of staff cooperation, arguments and quarrels); and unsupportive working environment from both coworkers and supervisors in that order.

The study recommended that NYS's ability to realign its vision, mission, long term objectives and the challenges of becoming a premier disciplined service will be reflected on the quality of service delivery, corporate image, staff productivity and efficiency in service delivery. Achieving these organization performance indicators calls for, among others, a stress free working environment among staff. This calls for a comprehensive stress policy to monitor, manage and prevent work stress. In the meantime, the Service needs to keenly address the stressors identified in the research. This exercise will involve work measurement exercise and staffing levels assessment to establish the number of staff required for each section. This will involve among others, matching of staff competence to tasks for right placement; business-reengineering process through increased automation of front and back office operations, which will result in reduced quantitative and qualitative work overload for increased efficiency and staff productivity. A time bound stress management program that will ensure a comprehensive review of staff salaries, promotion policy (clear career guidelines) and upward adjustments in staff allowances is recommended. Performance contract is recommended to ensure that staff are rewarded based on individual performance and ability to deliver and meet set targets. Other modern day rewards geared towards recognition of employee social needs such as provision of child day care services for female staff would reduce career-induced stress. Disparity in the reward system between the uniformed and the non-uniformed staff need to be addressed to ensure that the system is equitable, fair and commensurate to the level of performance.

The management and the supervisors are urged to inculcate a culture that will institutionalize a "caring" organizational climate. This will ensure that managerial staff support their non-managerial counterparts and working relationships for reduced job stress. Also, the management ranks are recommended to adopt a participative management style that facilitates staff participation in decision-making process for reduced work stress. The human resource department is particularly called upon to ensure that staff tasks and responsibilities

are clearly defined to minimize on the role ambiguity exhibited by a cross section of staff. The management were also asked to form working teams and increase the level of role delegation.

Safety in the NYS working environment needs to be improved by ensuring that standards for fire safety and occupational health and safety are satisfied. Adequate manpower planning is called for to address the issue of frequent and abrupt staff transfers.

To address the issue of inadequate working equipment, the Service is urged to perform a resource audit of all its equipment, then draw a budget that will address key gaps to ensure that equipment are procured in time. Resources should be optimally allocated to key areas of Service operations.

The Service is also asked to form a professional ethics committee that will facilitate reporting, handling, hearing and appeals on all disciplinary cases involving staff discrimination, sexual harassment, office violence, abuse, corruption, nepotism and favoritism. On communication, the Service should design systems that encourage communication intra and interdepartmental coordination, frequent and regular section and positive feedback mechanism.

The career development strategy should incorporate avenues for staff training and development. Seminars, refresher courses and short courses, diploma and degree courses at various levels are recommended. Adequate issues of staff welfare need to be addressed. Frequent stress counseling programmes need to be incorporated within the organization structure operations of the Service.

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